



The Farm to Market Handbook: How to create a profitable business from your small farm

By Janet Hurst

[Download now](#)

[Read Online](#) 

The Farm to Market Handbook: How to create a profitable business from your small farm By Janet Hurst

Transform your pastime into your livelihood. If your sweet corn is tall, your brood of chickens is beautiful, and your half-dozen goats give delicious milk, then you know firsthand the rewards of running a small farm. But what if you could turn that Do-It-Yourself hobby into a long-term source of regular income? Nurturing a healthy harvest is only half the battle--what you *really* need to know is how to create a successful and sustainable business. In *The Farm to Market Handbook*, veteran dairy-goat farmer **Janet Hurst** combines her deep knowledge of farming life and farmers' markets with her hard-won experience turning farm products into a living wage. From CSAs and weekly markets to school programs and local chefs, Hurst guides you through every type of market available to small farmers. She explains how you can develop a realistic marketing plan, provides a breakdown of the food laws and regulations you'll need to be aware of, and offers insider tips on how to be a successful businessperson. Through enlightening interviews with producers around the country who speak of their successes - and their failures - this book takes a look at some of the nation's top markets and analyzes why they have thrived where others have not. So if you've ever wondered how to get started selling your produce, entertained the idea of raising meat goats, or wanted to spread the word about your homegrown honey, you should read *The Farm to Market Handbook* and figure out how to put money in your pockets.

 [Download The Farm to Market Handbook: How to create a profi ...pdf](#)

 [Read Online The Farm to Market Handbook: How to create a pro ...pdf](#)

The Farm to Market Handbook: How to create a profitable business from your small farm

By Janet Hurst

The Farm to Market Handbook: How to create a profitable business from your small farm By Janet Hurst

Transform your pastime into your livelihood. If your sweet corn is tall, your brood of chickens is beautiful, and your half-dozen goats give delicious milk, then you know firsthand the rewards of running a small farm. But what if you could turn that Do-It-Yourself hobby into a long-term source of regular income? Nurturing a healthy harvest is only half the battle--what you *really* need to know is how to create a successful and sustainable business. In *The Farm to Market Handbook*, veteran dairy-goat farmer **Janet Hurst** combines her deep knowledge of farming life and farmers' markets with her hard-won experience turning farm products into a living wage. From CSAs and weekly markets to school programs and local chefs, Hurst guides you through every type of market available to small farmers. She explains how you can develop a realistic marketing plan, provides a breakdown of the food laws and regulations you'll need to be aware of, and offers insider tips on how to be a successful businessperson. Through enlightening interviews with producers around the country who speak of their successes - and their failures - this book takes a look at some of the nation's top markets and analyzes why they have thrived where others have not. So if you've ever wondered how to get started selling your produce, entertained the idea of raising meat goats, or wanted to spread the word about your homegrown honey, you should read *The Farm to Market Handbook* and figure out how to put money in your pockets.

The Farm to Market Handbook: How to create a profitable business from your small farm By Janet Hurst **Bibliography**

- Sales Rank: #616309 in Books
- Published on: 2014-12-19
- Original language: English
- Number of items: 1
- Dimensions: 10.13" h x .50" w x 8.13" l, .0 pounds
- Binding: Paperback
- 176 pages

 [Download The Farm to Market Handbook: How to create a profi ...pdf](#)

 [Read Online The Farm to Market Handbook: How to create a pro ...pdf](#)

Download and Read Free Online The Farm to Market Handbook: How to create a profitable business from your small farm By Janet Hurst

Editorial Review

About the Author

Janet Hurst has been a home artisanal cheesemaker for twenty years and is a certified cheesemaker through the University of Vermont's Institute of Artisan Cheese. She writes on cheesemaking for Mother Earth News, Mary Jane's Farm, Dairy Goat Journal, Countryside, and more.

Users Review

From reader reviews:

Howard Kincaid:

Book is to be different per grade. Book for children until eventually adult are different content. As it is known to us that book is very important for people. The book The Farm to Market Handbook: How to create a profitable business from your small farm has been making you to know about other information and of course you can take more information. It is very advantages for you. The guide The Farm to Market Handbook: How to create a profitable business from your small farm is not only giving you considerably more new information but also being your friend when you feel bored. You can spend your spend time to read your e-book. Try to make relationship with all the book The Farm to Market Handbook: How to create a profitable business from your small farm. You never really feel lose out for everything when you read some books.

Meagan Shaffer:

Information is provisions for those to get better life, information presently can get by anyone in everywhere. The information can be a understanding or any news even restricted. What people must be consider if those information which is inside the former life are hard to be find than now could be taking seriously which one is suitable to believe or which one the resource are convinced. If you obtain the unstable resource then you buy it as your main information it will have huge disadvantage for you. All of those possibilities will not happen in you if you take The Farm to Market Handbook: How to create a profitable business from your small farm as the daily resource information.

Isaias McGee:

Hey guys, do you wishes to finds a new book to study? May be the book with the headline The Farm to Market Handbook: How to create a profitable business from your small farm suitable to you? Typically the book was written by well-known writer in this era. Typically the book untitled The Farm to Market Handbook: How to create a profitable business from your small farm is a single of several books that will everyone read now. This book was inspired lots of people in the world. When you read this reserve you will enter the new dimension that you ever know before. The author explained their thought in the simple way, consequently all of people can easily to understand the core of this book. This book will give you a great deal of information about this world now. So that you can see the represented of the world on this book.

Joseph Russell:

The guide with title The Farm to Market Handbook: How to create a profitable business from your small farm contains a lot of information that you can learn it. You can get a lot of advantage after read this book. This kind of book exist new understanding the information that exist in this publication represented the condition of the world currently. That is important to you to be aware of how the improvement of the world. This book will bring you throughout new era of the global growth. You can read the e-book in your smart phone, so you can read it anywhere you want.

**Download and Read Online The Farm to Market Handbook: How to create a profitable business from your small farm By Janet Hurst
#ZSOU8PWLA3M**

Read The Farm to Market Handbook: How to create a profitable business from your small farm By Janet Hurst for online ebook

The Farm to Market Handbook: How to create a profitable business from your small farm By Janet Hurst Free PDF d0wnl0ad, audio books, books to read, good books to read, cheap books, good books, online books, books online, book reviews epub, read books online, books to read online, online library, greatbooks to read, PDF best books to read, top books to read The Farm to Market Handbook: How to create a profitable business from your small farm By Janet Hurst books to read online.

Online The Farm to Market Handbook: How to create a profitable business from your small farm By Janet Hurst ebook PDF download

The Farm to Market Handbook: How to create a profitable business from your small farm By Janet Hurst Doc

The Farm to Market Handbook: How to create a profitable business from your small farm By Janet Hurst MobiPocket

The Farm to Market Handbook: How to create a profitable business from your small farm By Janet Hurst EPub

ZSOU8PWLA3M: The Farm to Market Handbook: How to create a profitable business from your small farm By Janet Hurst